Income					
Account	Description	2022 - Approved	2022 - To Date	Adjusted	Proposed 2023
4000	Career Center	\$33,000.00	\$24,225.17		\$35,000.00
4010	Contributions	\$5,000.00	\$0.00		\$25,000.00
4020	Career Fair	\$0.00	\$0.00		\$10,000.00
4100	Registration (Conference)	\$325,000.00	\$600,000.00		700,000.00
4200	Conference (All the Events)	\$0.00	\$8,000.00		\$10,000.00
4201	Conference Vendor Exhibits	\$0.00	\$67,500.00		\$75,000.00
4300	Corporate Sponsor/Contribution	\$300,000.00	\$425,000.00		\$500,000.00
4400	Aspiring Superintendents Academy	\$5,000.00	\$3,500.00		\$6,000.00
4500	*NABSE Leadership Institutes and Academies	\$25,000.00			\$25,000.00
4600	Memberships	\$75,000.00	\$101,726.68		\$125,000.00
4700	Government Grants	\$0.00	.0.00		\$10,000.00
5101	Superintendents Summit		\$50,000.00		\$65,000.00
5200	Sale of Buildiing		252336.28		

Expense					
Account	Description	2022 Budgeted	2022 Tentative	Adjusted	Proposed 2023 Expense
5000	Cultural Tour	\$1,500.00	\$6,720.00		\$10,000.00
5001	Annual Conference	\$100,000.00	\$500,000.00		\$450,000.00
5002	Lodging	\$15,000.00	\$10,000.00		0
5101	Superintendant Summit	\$20,000.00	\$16,928.65		\$0.00
5200	Foundation Payments	\$0.00	\$7,500.00		
6000	Contracted Services	\$154,000.00			\$154,000.00
6001	Personnel				\$150,000.00
6100	Directors and Officers Insurance	\$10,000.00			\$12,000.00
6120	Legal Counsel	\$30,000.00	\$21,038.02		\$75,000.00
6130	Professional Fees	\$45,000.00	\$43,250.59		\$45,000.00
6140	IT Services	\$3,500.00	\$3,300.00		\$5,000.00
6150	Contractors	\$10,000.00	\$17,751.64		\$75,000.00
6200	Licenses and Fees	\$0.00			\$1,000.00
6300	Advertising and Marketing	\$2,000.00	\$1,364.87		\$10,000.00
6400	Supplies	\$20,000.00	\$12,038.75		\$15,000.00
6450	Printing and Copying	\$3,000.00			\$0.00
6460	Postage, Shipping, Delivery	\$1,500.00	\$83.45		\$1,000.00
6500	Equipment Rental and Maintenance	\$0.00	\$2,249.55		\$0.00
6600	Bank Service Charges	\$3,500.00	\$2,989.85		\$0.00
6601	Late Fees and Penalties	\$0.00	\$4,607.67		\$0.00
6602	Credit Cards Processing Fee	\$17,970.00	\$16,143.16		\$0.00
6700	Web Services	\$0.00			\$6,000.00
6800	Travel	\$9,000.00	\$7,362.54		\$10,000.00

Total Income

\$768,000.00 \$1,532,288.13 \$1,586,000.00

Total Operational Costs

\$309,470.00 \$234,846.81

\$1,019,000.00